

Datasheet

Cloudscape Workshop

Drive Business Outcomes at Scale with Our Effective Cloud Strategy and Roadmap

When business unit users need technology resources, they need them now. But lengthy approval and purchasing processes force many to turn to on-demand cloud services. Users get what they need, but IT is left in the dark—until higher-than-average bills come in or a security breach occurs. To help IT effectively manage services, costs and security risks while still meeting end-user requirements for on-demand services and optimal performance, Logicalis has partnered with NetApp to offer the Cloudscape Workshop.

In this workshop, our team of experts present data and analysis from your existing enterprise IT infrastructure to help your organization establish a hybrid multi-cloud roadmap that aligns with your business strategy.

What is the Cloudscape Workshop?

The Cloudscape Workshop is a complimentary, multi-day executive consulting engagement that gives a current view of your storage, compute, network fabric and data protection elements. The workshop provides data collected through the NetApp Cloud Insights tool on the compute (VM), LAN/WAN and storage components of your on-premises and cloud infrastructure. The data is analyzed by an executive architect, in collaboration with your team, to identify performance bottlenecks, under- and over-utilized assets, and areas for optimization. Using this analysis, Logicalis and NetApp experts identify which cloud delivery platforms best address your business needs. They then develop a future-state strategy and design that aligns with your business requirements to bring a hybrid multi-cloud model to life.

Who Should Attend?

Enterprises with 500+ TB of on-premises storage in their environment and stakeholders tasked with ensuring a more agile organization.

Key technology and line-of-business stakeholders should have a seat at the table. Cloudscape Workshop participants often include:

- CIOs/CTOs/CSOs/CISOs/CFOs
- Senior IT leaders
- Business unit managers
- IT operations managers
- Project managers
- Other leaders.



“This Workshop helped us understand the impact of the decisions our business makes while streamlining our delivery of services. The service catalog is something we have been working on for years, and we now have it as a result of less than two days of work...I cannot imagine why any company would not go through this exercise.”

— Director of IT, Major South-Central Healthcare Provider

What to Expect

The Cloudscape Workshop is a facilitated discussion with Logicalis and NetApp cloud engineers, alongside your technology and executive stakeholders. This challenging and thought-provoking open conversation leaves your team with clear next steps for creating a hybrid multi-cloud environment plus a framework for an IT services catalog you can offer to your business lines.

During this discussion, our engineers review your data and point out gaps or vulnerabilities, identify opportunities for optimization, and recommend how to move forward. We encourage critical thinking and a healthy debate to get to the heart of your organization's current situation and future goals. Typically, technology stakeholders attend the first eight hours, and your executive team attends the remaining session where our team presents findings and recommendations.

Your Commitment

- **Workshop Time** – 12 hours total (4 hours x 3 days or 1.5 days)
- **Infrastructure** – 2 virtual machines to install the NetApp Cloud Insights software
- **Installation** – 4 hours for the install and to pull data
- **Permissions** – Read-only permissions (no actual data is accessed or collected, only metadata).

How It Works

1. Once stakeholders are identified and the workshop is scheduled, our engineers remotely install and configure the NetApp Cloud Insights software on your network based on the read-only permissions you set.
2. The software runs for two to four weeks to capture and analyze a statistically significant metadata sample of workload data.
3. At the workshop, the Logicalis/ NetApp experts present the data, providing you with a comprehensive view of the performance, configuration, and capacity of your entire heterogeneous compute infrastructure. We identify areas where you can gain efficiencies and reduce costs, then recommend an optimized design to meet future business needs.

Why Invest Your Time?

Rather than relying on hypotheticals, the Cloudscape Workshop collects and analyzes your actual storage, network fabric, and virtual machine compute data to help you optimize the delivery of IT services across hybrid platforms for predictable business outcomes. Our experts help you identify the right storage and network infrastructure for your workloads and compare real-time costs of cloud service providers versus on-premises storage. By giving you a detailed roadmap based on real data, we help your organization accelerate the transition from a traditional cost center to an agile enterprise cloud service provider.



What You'll Learn

- Which cloud delivery platforms best address your business needs and how to establish the right hybrid multi-cloud model
- How to enable business units to achieve their goals with architecture and service levels to match Data recovery, availability, and data protection policies for the cloud that help you meet data protection requirements
- Strategies to accelerate new technology adoption and deliver IT services faster, while moving your IT department to an as-a-service model
- How to reduce the cost and complexity of IT operations and achieve predictable performance and outcomes
- Ways to improve organizational efficiency using automation

What You'll Receive

- An architecture design that provides service level definitions for your storage, compute, and data protection
- A total cost of ownership and financial model
- An implementation plan based on your actual data
- An understanding of the top five challenges in building out a hybrid cloud environment
- A knowledge base of the primary hybrid cloud building blocks
- A take-home calculator you can customize to your environment
- A documented strategy for your organization and a clear plan for next steps
- An understanding of costs and what a potential chargeback/showback model could look like
- A framework for IT services development and service catalog offerings

Pre-Workshop Checklist

- ☐ Consult with your Logicalis Account Executive (AE) to identify the right stakeholders to invite
- ☐ Schedule a one-hour workshop overview. Schedule the days and times for the workshop.
- ☐ Provide a list of attendees, including their email addresses and phone numbers, to your AE.
- ☐ Work with Logicalis and NetApp to install the NetApp Cloud Insights software and let it run for two to four weeks.
- ☐ Schedule a post-workshop meeting where the team provides a recap and reviews next-step recommendations.

Take the next steps. Schedule the Cloudscape Workshop. Contact your Logicalis Account Executive or fill out the form by clicking "Contact Us"

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