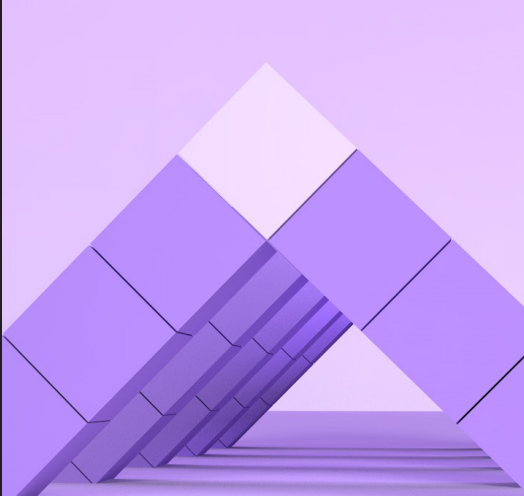


TOP 10 REASONS

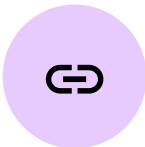
Why NetApp Keystone for storage as a service



1

Bridge to the cloud

Enjoy cloud benefits on premises while you engineer workloads for migration to the cloud. Preserve your capital, alleviate digital transformation stress, and improve your customers’ experience along the way.



2

Hybrid cloud connectivity

Use the public cloud at your own pace and on your own terms. Get one monthly bill for data storage services on premises or on premises and in any public cloud, with the ability to reallocate storage spend across clouds. Use multiple cloud resources for migrating data, bursting workloads, backing up data, replicating data for disaster recovery, and storing cold data.



3

Most storage service options

Base your choices on your workloads. Choose from the broadest range of performance tiers for unified file and block and object data storage services. Reallocate volumes across performance tiers and across data services on demand with a single storage platform.



4

Outstanding performance and built-in protection

Deliver three times more IOPS on block services and up to two times more throughput on file services. Know that your data is secure, with basic data protection capabilities like vaulting and replication built into your monthly price. Subscribe to business continuity (RPO=0) services for mission-critical applications for an additional fee.



5

IT operations made easy

Monitor, provision, and orchestrate your on-premises and cloud storage services with a single pane of glass. Plus, use familiar operational tools and practices, while visualizing capacity usage across your hybrid cloud environment using NetApp Cloud Manager.



6

Data tiering

Save over 50% of capacity costs by automatically tiering infrequently accessed or cold data to lower-cost object-based storage on premises or in the cloud. Tier your data to NetApp® StorageGRID®, AWS S3, Azure Blob, or Google Cloud.



7

99.999% guaranteed uptime

Be confident that your mission-critical workloads will stay up and running. NetApp Keystone™ Extreme and Premium service tiers deliver an average of less than 27 seconds of downtime per month for unified file and block storage with data tiering.



8

Cloud-adjacent storage services

Maintain control over your data in public cloud resources using Keystone integrated with Equinix. Experience on-premises performance in the cloud. Receive one monthly bill for data storage and colocation (space, power, cooling, and networking) services.



9

Flexible terms and operations

Start with a one-year commitment for a minimum of 25TiB capacity per site. You can renew or cancel your service at the end of the term. Choose who operates the storage infrastructure—you or a certified partner. And don’t worry, we will manage your storage infrastructure using the same AI-powered resources as our public cloud services for an additional monthly fee.



10

No one does it better

It’s true. We offer greater flexibility for hybrid cloud connectivity with more robust, integrated data storage service offerings than any other storage-as-a-service provider. Experience better performance, improved data protection, higher availability, and simplified IT operations with NetApp.

Why Logicalis + NetApp Hybrid Cloud?

Data is the new driver of growth and change. As a NetApp Partner, Logicalis enables data-driven digital transformation by making it easier to deploy new business services, whether they are on-site or in the cloud. The team delivers deep experience in storage technology, tools that manage all your cloud storage needs, and an a la carte service menu for maximum flexibility.

About Logicalis

Award-winning Logicalis US works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver custom security, network, collaboration, cloud, and data center solutions.

As Architects of Change™, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than 6,500 employees and annualized revenues of \$1.5 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa.

Contact your Logicalis Account Executive or fill out a form by clicking “Contact Us.”

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